



Become a Seasonal Selling Consultant with Mary Kay Cosmetics!



Why not be a Mary Kay Holiday Consultant?

Become a Seasonal Selling Consultant during the Fall/Winter Holiday Season. Most retailers expect to do about 50% of their annual sales during this busy quarter - October, November and December. It is a great way to make extra Cash for Christmas and the Holidays, and it is a great year-end business tax-deduction.

Here is the program:

- Formal skin care classes and facials are an option you choose to work - if you do not choose to do them refer those who want a skin care class to your team leader or director and she will take care of them.
- Sell Holiday products to family, friends, work associates, school friends/associates, church friends and neighbors during the Holiday season. Talk to everyone - they will prefer to support you rather than the Mall!
- January 1st you may decide if you want to continue for the next seasonal opportunity (Valentine's Day, Mother's Day, Weddings, Birthdays etc). If not, you give your customers to your team leader or director.
- You may return next September/October for the next Holiday selling season.



This Eleven-Week program starts October 1st and runs through December 15th and you can have \$2,000 cash by December 15th by following this plan:

| <i>Week</i> | <i>Sell</i> | <i>Order</i> | <i>Profit</i> | <i>Cumulative Earnings</i> |
|-------------|-------------|--------------|---------------|----------------------------|
| 1 | \$400 | \$200 | \$200 | \$200 |
| 2 | \$400 | \$200 | \$200 | \$400 |
| 3 | \$400 | \$200 | \$200 | \$600 |
| 4 | \$400 | \$200 | \$200 | \$800 |
| 5 | \$400 | \$200 | \$200 | \$1,000 |
| 6 | \$400 | \$200 | \$200 | \$1,200 |
| 8 | \$400 | \$200 | \$200 | \$1,400 |
| 9 | \$400 | \$200 | \$200 | \$1,600 |
| 10 | \$400 | \$200 | \$200 | \$1,800 |
| 11 | \$400 | \$200 | \$200 | \$2,000 |



You've got nothing to lose. The possibilities are endless. Wouldn't you agree that you'll never know if you can do this unless you give it a try?

What would \$1,000, \$1,500 or \$2,000 CASH do for you this Holiday Season?

For more information, please call: