Name_____

# Team Building Layering Chart

Use the chart below to track the different ways you layer your customers with service and team-building information. Remember, not all customers respond to the same approach.

| NAME | TRIED PRODUCT & SUBMITTED ENTRY ON INSTAGRAM USING THE HASHTAGE #MARYKAY TRYITCONTEST | BEEN A HOSTESS | LISTENED TO S4S LINE/ 3-WAY CALL/ WATCHED VIDEO/ FB LIVE | HAS A SHARING PACKET | ATTENDED MEETING/ GUEST EVENT | IS A PREFERRED HOSTESS | GIVEN ANSWER |
|---|---|---|---|---|---|---|---|
| 1. | | | | | | | |
| 2. | | | | | | | |
| 3. | | | | | | | |
| 4. | | | | | | | |
| 5. | | | | | | | |
| 6. | | | | | | | |
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| 9. | | | | | | | |
| 10. | | | | | | | |
| 11. | | | | | | | |
| 12. | | | | | | | |
| 13. | | | | | | | |
| 14. | | | | | | | |
| 15. | | | | | | | |
| 16. | | | | | | | |
| 17. | | | | | | | |
| 18. | | | | | | | |
| 19. | | | | | | | |
| 20. | | | | | | | |